



Goodwill Industries of the Valleys Revenue In top 15% of all Goodwill Operations in North America

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Roanoke, VA. Goodwill Industries of the Valleys was one of the top revenue performing Goodwill operations in the country in 2006. According to information tabulated by Goodwill Industries International, the Roanoke based non profit jobs agency earned more than \$29 million in revenue. That ranks it 25th of more than 170 Goodwill organizations in North America.

In less than a decade, revenue generated by Goodwill Industries of the Valleys has increased by more than 400%. The company currently operates 24 stores, four divisions, three work centers, and several job training programs throughout 31 counties in Western, Central, and Southern Virginia. The organization's 25th retail store will open in Radford in June.

Goodwill relies on the generosity of the communities to donate the clothing and household items that stock the stores. Donations are accepted at all stores and at the Attended Donation Centers throughout the area. Additionally, through the collection and sale of donated goods, last year more than seven million pounds of refuse were kept out of the landfills in our communities. As more stores are added, even more will be recycled in the future.

"Our growth is directly related to the support we receive from the community," says President and CEO Bruce Phipps. "Both donors and shoppers support our efforts. The stores provide jobs, sell good products at a bargain price, and provide recycling opportunities to help protect the environment."

More than a half million donations were made to Goodwill last year. This year Goodwill is expected to serve more than 3,600 people through a variety of programs. When its Radford store is open, nearly 700 people will be employed in Goodwill Industries of the Valleys' business operations.

The organization's outsourcing contract services provide work for more than 100 companies. Goodwill is flexible enough to complete contracts in its own work centers or at the company job site. It regularly seeks contracts from businesses and governments in the communities it serves. Goodwill is a member organization of United Way yet is 99% self supporting in running the non-profit business.

Goodwill Industries of the Valleys revenue for 2006 was greater than any other Goodwill operation in Virginia, including Washington D.C. It also surpasses communities like Cincinnati, Memphis, Charlotte, Denver, and Detroit.

A complete listing of store locations, donation centers and career opportunities is available at any Goodwill Industries of the Valleys retail or office location or online at www.goodwillvalleys.com.

Goodwill Industries of the Valleys, a United Way organization headquartered in Roanoke, serves 14 cities and 31 counties throughout the Shenandoah Valley, central, and southwest Virginia. Its mission is to help people in our community achieve a better life through work and independence. Last year, Goodwill served over 2,300 individuals.

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